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Thompson Hine Lands Jones Day Finance Deals Pro In Atlanta

By **Emily Johnson**

Law360 (January 13, 2026, 4:09 PM EST) -- Thompson Hine LLP has brought on a Jones Day counsel to its Atlanta office, strengthening its commercial and public finance practice with an experienced commercial finance transactional lawyer.

Phillip Brown

Phillip Brown has joined as a partner to guide borrowers and lenders in commercial lending transactions, the firm announced on Monday.

Brown, who has guided clients in industries such as technology, financial services, healthcare, fintech, manufacturing, agriculture, energy, utilities and retail, told Law360 Pulse on Tuesday that he was drawn to Thompson Hine's presence, including its offices in Chicago, Minneapolis, Los Angeles and Silicon Valley.

"I saw the opportunity to come to Thompson Hine as a great opportunity to join a growing firm that already has a very strong finance team focused on the type of deals that I enjoy doing the most, but it's also trying to build out their national finance team," Brown said.

Brown guides clients in syndicated, club and single-lender transactions, and he has experience in handling secured and unsecured debt facilities, cross-border transactions, asset-based and cash-flow facilities, acquisition financings, debt restructurings, mezzanine and subordinated debt facilities, and secured bond offerings, the firm said.

"I'm comfortable in all of those different areas, which I think is good," Brown said. "It helps me bring a good, broad worldview of understanding what market terms are and where market terms may need to be pushed in order to accommodate a specific loan or a specific borrower as the case may be."

Before joining Jones Day, Brown was a senior associate at Hogan Lovells, according to his LinkedIn profile. He also has experience as an attorney for Cadwalader Wickersham & Taft LLP.

Brown earned his bachelor's degree from the University of Virginia and his law degree from the University of Virginia School of Law.

J.A. Schneider, partner in charge of Thompson Hine's Atlanta office, said in a statement that Brown has "the borrower-side depth, private credit know-how, and technical drafting skills our clients are asking for in this market."

"He immediately fills a critical need for our team, enhances our capacity to execute across the full credit stack for both borrowers and lenders, and strengthens our focus on the middle market with flexible, right-sized solutions that reflect how our clients want to work," Schneider said.

Brown said he's visiting Thompson Hine's home office in Cleveland to meet its attorneys in person. He said since he works with companies in various industries, he needs colleagues who can support him in representing them.

"One of the big things that is important for lawyers in my position is that we have other lawyers at our firm who have the expertise and the breadth of knowledge that allows us to really deliver what our clients need and protect them from unexpected events that could occur in the future and have an effect on their financing relationships with their lenders [or] with their borrowers, as the case may be," Brown said.

Brown said he pays attention to details when working on a lending deal where the borrower and lender are looking for an agreement. He said his practice can be less adversarial than representing either a plaintiff or defendant in a dispute.

"You have to be ready for adversarial issues when they do arise, but the goal in setting the contracts up and negotiating the contracts is to minimize friction in the future and front load potential problems, talk about them, get everybody on the same page and then come out with a contract and with a working relationship between the lender and the borrower that allows them to both succeed going into the future," Brown said. "That's one of the things I like best about my practice."

--Editing by Adam LoBelia.